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**Dr. Arif Sayyed**  
Director, Business  
Development, Al Madeed  
Contracting Co., Saudi Arabia

## Study on influence of green project management practices impact on long term cost benefit analysis and organizational value

**Arif Sayyed**

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### Abstract

Beginning with the emergence of Green Project Management (GPM), GPM has become an increasingly important framework for incorporating environmental, social, and governance considerations in order to achieve long-term organizational value and sustainability during the project delivery process. This research paper assesses the effects of practicing GPM on both long-term cost-benefit analysis and the creation of organizational value by conducting a thorough literature review of all relevant contemporary literature. The study demonstrates that the application of GPM practices directly and positively influences organizational performance in several ways, such as cost savings, risk reduction, increased stakeholder engagement, and sustainable competitive advantages. As demonstrated in the findings, organizations that implement GPM practices will realize significant long-term financial gains in addition to their initial investment with benefit-to-cost ratios in the range of 4.8 to 30 in Green Infrastructure Projects. The study identified the Triple Bottom Line Framework as the methodological framework for assessing the impact of GPM across the economic, environmental, and social dimensions. Additionally, the study indicates that key mechanisms of how GPM generates organizational value are improved resource efficiency, enhanced reputation/brand value, decreased operational costs, and increased stakeholder relationships. Finally, the study concluded that GPM is a strategic necessity rather than an operational option, with organizations that integrate sustainability principles into their business model achieving greater long-term performance and resilience. Recommendations for practitioners include implementing Life Cycle Costing methodologies, engaging stakeholders throughout the project lifecycle, and leveraging digital technologies to improve decision-making and transparency in the sustainable delivery of projects.

**Keywords:** Green project management, sustainability, triple bottom line, cost-benefit analysis, organizational value, ESG performance

### Introduction

The shift to Sustainable Development in the global business community has dramatically changed the way Project Management is practiced today. The application of Green Project Management practices affect the long term success of infrastructure projects by providing an organizational culture for sustainability, strategies for implementing green practices, ways to implement green practices and provide opportunities for reflection on how well your organization is achieving sustainable success (Liu *et al.*, 2020). As global businesses are faced with increasing pressure from stakeholders, regulatory bodies, and the environment, incorporating sustainability into project management practices have gone from being a discretionary action to a mandatory practice. Sixty percent of the global organizations are now including sustainability measures in all of their projects; this shows the global trend towards using Eco-Friendly Project Management as documented by the Global Reporting Initiative. This significant increase is due to the fact that most of the world's project managers have recognized that their traditional short-term financial based project management models do not measure or account for the full potential of what can be achieved when utilizing sustainable practices. Green Project Management is more than just environmentally friendly; it encompasses the triple bottom line model (Economic Prosperity, Environmental Stewardship, Social Equity) for assessing the project planning, execution, and assessment of a project (Elkington, 1994)<sup>[6]</sup>.

**Corresponding Author:**  
**Dr. Arif Sayyed**  
Director, Business  
Development, Al Madeed  
Contracting Co., Saudi Arabia

## 1.2 Problem Statement

The increased use of Green Project Management (GPM) is a growing trend; however, there continues to be an information gap regarding how GPM affects long-term cost-benefit outcome measures and organizational value creation. A number of obstacles exist within organizations relative to the perceived higher cost of green buildings, lack of knowledge or experience, and the need for training to support the adoption of GPM practices. Additionally, decision makers recognize financial benefits as one of the most important factors influencing investment in sustainable project management. As such, the disconnect between perceptions and realities of GPM adoption create barriers to GPM adoption because decision makers have difficulty quantifying long-term benefits from their investments when they are compared to immediate, visible costs. Further, the multiple dimensions of creating value in sustainable projects complicate traditional methods of cost-benefit analyses. Sustainable project performance is inherently multi-dimensional with environmental, economic, and social outcomes typically being interconnected (Stanitsas *et al.*, 2021) <sup>[13]</sup>. As such, a more complete framework will be required to measure both the tangible and intangible benefits of sustainability as well as address the timing of realizing those benefits.

## 1.3 Research Objectives

This research aims to accomplish the following objectives:

1. Examine the theoretical foundations and contemporary frameworks of Green Project Management practices
2. Analyze the influence of GPM practices on long-term cost-benefit outcomes through empirical evidence
3. Investigate mechanisms through which GPM creates organizational value across economic, environmental, and social dimensions
4. Synthesize best practices and strategic recommendations for implementing GPM in organizational contexts
5. Identify future research directions and emerging trends in sustainable project management

## 1.4 Research Significance

This study expands on prior literature concerning sustainable project management through an extensive review of empirical findings from recent studies that report results regarding GPM's relationship to organizational performance. Additionally, this research identifies and addresses important knowledge gaps regarding the long-term economic implications of sustainability investment decisions made in project-based environments as well as offers practitioners (project managers, organizational decision makers) and policymakers with relevant information to assist them in balancing their organization's sustainability goals with their organization's financial performance.

## 2. Literature Review

### 2.1 Theoretical Foundations of Green Project Management

#### 2.1.1 Conceptual Framework

The practice of Green Project Management represents a comprehensive or integrated method of managing projects in terms of the environmental, social and governance (ESG) aspects of projects, at all stages of their lifecycle. As such,

the incorporation of sustainable methods and approaches into project management processes is not merely an ethical necessity but may be strategically beneficial; as it allows for the integration of the "triple bottom line" into both the planning and implementation phases of a project (e.g., Molaei *et al.*, 2020) <sup>[11]</sup>. The theoretical basis for Green Project Management encompasses many different academic disciplines, including stakeholder theory, the resource-based view, and institutional theory. The application of Green Project Management can create sustainable competitive advantage for organizations through the intermediate role of Green Knowledge Acquisition (as described by Malik *et al.*, 2023) <sup>[9]</sup>; indicating that the value created by GPM arises from the development of organizational capabilities that are difficult for other organizations to replicate.

#### 2.1.2 The Triple Bottom Line Framework

The Triple Bottom Line model establishes an equitable basis on which to evaluate the long-term effects of organizational decision-making through integration of profit (economic), people (social) and planet (environmental) goals (Elkington, 1990's) <sup>[6]</sup>. As such, it serves as a base from which to establish an organization's commitment to sustainable project management with the use of a systematic approach in order to assess performance against criteria other than strictly monetary ones. In addition to its structural features, the Three Pillars (Planet, People and Profit) of the Triple Bottom Line model bring an ethics-based perspective to corporate strategy by reinforcing that organizations are responsible to their stakeholders, the community-at-large, and the environment. The Three Pillars (Profit, Planet, People) provide a balanced assessment tool for project results.

The triple bottom line framework provides a comprehensive approach to evaluating project success by expanding traditional financial metrics to encompass environmental and social performance alongside economic outcomes. The economic dimension, often summarized as "profit," encompasses not only direct financial returns measured through conventional metrics such as revenue, cost savings, and return on investment, but also broader economic impacts that extend beyond the implementing organization. These wider economic considerations include job creation both during project execution and through ongoing operations, contributions to community economic development through local procurement and capacity building, support for supplier networks and related industries, and long-term value creation for diverse stakeholders including employees, customers, investors, and the communities in which projects operate. This expanded view of economic performance recognizes that sustainable prosperity depends on generating value that is shared across stakeholder groups rather than extracted for narrow benefit. The environmental dimension, represented by "planet," addresses the critical relationship between project activities and natural systems, focusing on multiple interconnected concerns that collectively determine ecological sustainability. This dimension encompasses resource consumption including materials, energy, and water, with emphasis on efficiency, renewable sources, and circular economy principles that minimize depletion of finite resources. Emissions reduction targets greenhouse gases, air pollutants, and water contaminants that degrade environmental quality and contribute to climate change.

Waste management addresses both the quantity of waste generated and the methods of disposal, prioritizing waste prevention, reuse, and recycling over landfilling or incineration. Biodiversity protection recognizes that projects can impact ecosystems and species through habitat destruction, fragmentation, or pollution, necessitating careful site selection, impact mitigation, and habitat restoration. Climate change mitigation brings together many of these concerns, emphasizing reduction of carbon footprints, enhancement of carbon sequestration, and adaptation measures that build resilience to changing environmental conditions.

The social dimension, encapsulated as "people," focuses on how projects affect human well-being, equity, and social cohesion across diverse stakeholder groups. Stakeholder well-being encompasses physical health, psychological welfare, and quality of life for workers, community members, and end users affected by project decisions. Community engagement ensures that projects reflect local needs and values through meaningful consultation, participatory decision making, and responsive adaptation to community concerns throughout the project lifecycle. Labor practices address fair wages, working conditions, employment security, worker rights, and opportunities for skill development and career advancement. Health and safety considerations protect workers and community members from physical hazards, occupational diseases, and environmental health risks associated with project activities. Social equity ensures that project benefits and burdens are distributed fairly across different demographic groups, that vulnerable populations receive appropriate consideration and protection, and that projects contribute to reducing rather than exacerbating social inequalities. Together, these three dimensions create a holistic framework that recognizes organizational success depends not only on financial performance but on creating positive outcomes across economic, environmental, and social domains in ways that are mutually reinforcing and sustainable over time. Triple Bottom Line framework offers a holistic approach for evaluating corporate performance by integrating economic, environmental, and social perspectives, with increasing adoption in both managerial and academic research.

## 2.2 Green Project Management Practices

### 2.2.1 Core Components

There are several contemporary GPM frameworks which have distinct practice areas that differentiate it from its predecessor - Sustainable Project Management:

**Optimization of Resource Consumption:** The main objective of Green Project Management is to achieve maximum resource efficiency through the optimization of energy, materials and labor to minimize waste and increase overall project efficiency. Many project managers today apply lean management methods and life cycle assessments. Circular Economy Principles, reduction of material usage and increasing the use of resources throughout the project lifecycle, are all part of this process.

**Risk Assessment for Environmental Risks:** Managing environmental risks in a sustainable manner requires an evaluation of possible impacts on the ecosystem and communities as well as measures to be taken to mitigate these effects. The PwC study showed that companies that manage environmental risks within their projects experience

a 22% decrease in the number of accidents associated with their projects.

**Sustainable Purchasing:** Sustainable purchasing is the process of strategically selecting vendors or suppliers that support the environmental and social sustainability goals of the organization. This practice expands the reach of the GPM framework beyond project scope and into the realm of the organizations' supply chains, where it can create a ripple effect in the organization's value network.

### Stakeholder Involvement in Sustainability Governance:

Project governance for sustainability is also heavily dependent upon effective stakeholder involvement, including long term planning, a holistic Triple Bottom Line (TBL) perspective, ethical considerations and inclusive stakeholder processes (Stanitsas *et al.*, 2021) <sup>[13]</sup>. Through effective stakeholder engagement, project managers can ensure that the needs of various stakeholders are addressed and that sustainability goals are integrated into the structure of the project governance.

### 2.2.2 Implementation Approaches

Organizations are able to integrate GPM methods into their organizational operations via several approaches.

**1. Integration into project governance:** Sustainability criteria can be integrated into all of an organization's project approval, project oversight, and project selection processes.

**2. Capability development:** An organizations ability to develop the necessary competencies for sustainable project management will provide it with the knowledge needed to make informed decisions that support its sustainability objectives. This can be accomplished through training and certification programs.

**3. Performance measurement:** Organizations will need to create sustainability Key Performance Indicators (KPIs), which can then be used to measure and compare a projects sustainability to the traditional project success metrics.

**4. Technology enablement:** The use of digital technologies such as data analytics platforms or geographic information systems (GIS) can help an organization make evidence based decisions related to the sustainability of a project. These digital technologies can also assist an organization with the collection and analysis of large amounts of data on a project's environmental impact and social implications. Additionally, these digital technologies can provide organizations with real-time data on a project's progress toward meeting its sustainability objectives, provide them with tools to optimize data analysis, and enhance the accuracy of the data they collect and analyze.

### 2.3 Cost-Benefit Analysis in Green Projects

#### 2.3.1 Traditional vs. Lifecycle Costing Approaches

Traditionally, cost-benefit analysis in project finance is often focused on short term financial indicators that emphasize an investment's initial upfront capital outlay and its subsequent returns. As such, this method consistently underestimates long term benefits provided by sustainable practices. Budgeting methods traditionally focus on first cost and do not include long term maintenance costs, replacement costs and disposal costs. Lifecycle cost



accounting includes all of these additional costs to provide a more realistic picture of future financial expenditures.

Lifecycle Cost Accounting (LCA) has evolved into one of the primary methodologies used when assessing GPM investments. The use of life cycle cost analysis has also become a key evaluation tool for assessing both the long term economic and environmental sustainability of constructed assets.

Life Cycle Assessment encompasses a comprehensive evaluation of all costs associated with a project or asset from inception through disposal, providing a holistic financial perspective that extends far beyond traditional capital budgeting approaches. Initial costs form the foundation of this analysis, capturing all expenses incurred during the early phases including design and engineering services, procurement of materials and equipment, construction or manufacturing activities, and commissioning processes that bring the asset into operational status. While these upfront expenditures receive considerable attention in conventional project evaluation, they typically represent only a fraction of total lifecycle costs, particularly for long-lived assets.

Operating costs constitute ongoing expenditures required to keep the asset functioning throughout its useful life, encompassing energy consumption for power and heating, water usage for various operational purposes, and routine operational expenditures such as staffing, consumables, and utilities. These costs recur continuously over the asset's lifespan and can accumulate to amounts that dwarf initial capital investments, particularly for energy-intensive facilities or equipment. Green Project Management specifically emphasizes optimizing operating costs through efficient design choices, even when such choices require higher upfront investment, recognizing that operational savings over decades can deliver substantial net present value.

Maintenance costs represent another significant lifecycle component, covering both preventive maintenance activities designed to sustain performance and prevent failures, and corrective maintenance required to address breakdowns and degradation. These expenses also include repairs to damaged components and periodic system upgrades needed to maintain functionality, comply with evolving standards, or incorporate technological improvements. Sustainable design often reduces maintenance requirements through durable materials, accessible configurations, and systems that resist degradation, though these benefits may not be immediately apparent in initial cost comparisons.

Replacement costs account for the periodic renewal of components that wear out before the overall asset reaches end-of-life, as well as equipment replacement necessitated by obsolescence or failure. Different building systems, machinery components, and infrastructure elements have varying service lives, requiring strategic replacement planning throughout the asset's operational period. Life cycle costing explicitly models these replacement cycles to avoid underestimating total ownership costs and to evaluate design alternatives that may extend component longevity or simplify replacement procedures.

Disposal costs address end-of-life considerations including decommissioning activities, demolition or disassembly processes, and waste management for materials that cannot be reused or recycled. Sustainable approaches increasingly emphasize design for disassembly and material recovery, which can significantly reduce disposal costs while

generating environmental benefits. Finally, residual value represents the asset's remaining worth at the end of the analysis period, whether through continued use beyond the study timeframe, resale value, or recoverable material value. This residual value offsets other lifecycle costs and can be substantial for well-maintained assets or those designed with adaptability and material recovery in mind, reinforcing the business case for quality construction and sustainable material choices.

### 2.3.2 Empirical Evidence on Cost-Benefit Outcomes

The results of recent empirical studies offer strong evidence on the financial feasibility of GPM practices for long periods of time:

According to Journal of Ocean and Coastal Economics (2022), Green Infrastructure investments can generate a net benefit in a wide range of possible benefit scenarios, from as much as \$738,312 to over \$5.5 million, and have an average benefit-to-cost ratio of 4.8 to 30. These benefit-to-cost ratios are also substantially resistant to large cost increases. McKinsey found that companies adopting sustainable practices save up to 18% of their operational costs due to energy savings and efficiency improvements, which include cost savings generated from reductions in energy use, cost savings from reduced waste disposal, cost savings from reducing water use, and cost savings generated from improving operations. Although sustainable construction is generally associated with higher upfront costs than traditional construction methods, the significant long-term savings and benefits provided by sustainable construction such as energy efficiency, water conservation, and reduced operational costs support a compelling economic case for green building practices and will allow for the savings generated by sustainable construction to offset the initial investment costs and contribute to a more sustainable and economically viable future. Additionally, case study examples demonstrate that the economic justification for GPM is supported by case studies. For example, a highway infrastructure project that used a life-cycle cost analysis selected durable materials that were slightly more expensive than less durable materials, which resulted in significantly lower maintenance costs over the 20-year lifespan of the road at a total savings of millions and allowed the road to be extended beyond its original expected lifespan.

### 2.3.3 Challenges in CBA for Green Projects

Several obstacles to conducting a cost benefit analysis for GPM have been identified despite the existence of increasing amounts of evidence regarding their long term positive impacts.

**1. Long-term projection uncertainty:** Estimates of future costs are based on a number of assumptions, including those for inflation rates, technology development trends, and changes in markets, among others. Each of these assumptions will add to the uncertainty of the estimates of future costs as they are subject to varying degrees of unpredictability.

**2. Non-market valuation of benefits:** The majority of the sustainability benefits (particularly environmental and social) do not have established market values, therefore it is difficult to quantify them.

**3. Temporal discounting:** It is possible that standard

temporal discounting methods used to evaluate long-term sustainability benefits may provide an understatement of these benefits due to the fact that each dollar spent today does not have the same value as one spent at some point in the future.

**4. Data availability:** Collecting reliable and complete data for all aspects of the product lifecycle (including material use and processing; production; distribution, etc.) can be a challenge. This requires collecting significant amounts of information regarding the physical properties of the materials used in the production process; the operational characteristics of the manufacturing equipment being used; the parameters of the manufacturing process; and other factors related to the operation of the manufacturing facility. In many cases, this type of information may not be easily obtained or may be missing altogether.

## 2.4 Organizational Value Creation through GPM

### 2.4.1 Dimensions of Organizational Value

GPM creates organizational value across multiple dimensions that extend beyond traditional financial performance metrics:

#### Financial Performance

ESG Performance positively affects the Financial Performance of a Corporation by supporting Corporate Innovation (Chinese A-Shares Listed Companies Study, 2009 - 2021). The mechanisms for creating financial value from ESG performance are:

- Cost Savings from Direct Resource Efficiency
- Green Product/Service Revenue Enhancement
- Securing Capital at Favorable Terms based upon an Organization's Strong ESG Performance
- Reducing Unexpected Costs due to Risk Mitigation

#### Competitive Advantage

GPM is a positive correlation for sustainable competitive advantage; Malik *et al.* (2023)<sup>[9]</sup> provide an example of how green project knowledge acquisition (Green knowledge Acquisition) has been empirically demonstrated to be a factor in establishing competitive advantages of GPM. Barriers to imitation exist as a result of distinctive capabilities established by organizations that implement GPM. Examples of these barriers include:

- **Green Technology Expertise:** The ability of organizations to possess specialized green technologies.
- **Established Sustainable Supply Chain Relationships:** Organizations have developed relationships with their suppliers, and the supply chain is able to operate in a sustainable manner.
- **Organization Culture Oriented Toward Sustainability:** Organizations' cultures are designed with an orientation towards sustainability.
- **A Reputation as a Leader in Sustainability in Their Industry:** Organizations are viewed as leaders in sustainability within their respective industries.

#### Brand Value and Reputation

More and more clients and stakeholders are becoming environmentally conscious and as a result they are leaning toward companies that have demonstrated an environmental commitment through their practices which will positively impact your company's reputation and meet the expectations

of the world-wide community. Your company's value can be enhanced by demonstrating its commitment to the environment in several ways, such as:

- Increasing customer loyalty to environmentally conscious consumers.
- Selling your organization as an attractive place for the best employees (employer branding).
- Better relationships and increased trust with your stakeholders.
- Receiving positive media attention and thought-leadership positioning.

#### Risk Management

Businesses that have a higher level of ESG (Environmental Social Governance) face fewer legal issues than companies who do not work on reducing their negative impact on the environment. GPM decreases an organization's exposure to many types of risk:

- Regulator Compliance Risk as it proactively manages the environmental impacts on its operations.
- Reputational Risks related to environmental events occurring at its site or within its supply chain.
- Operational Risks by having resilient infrastructure in place.
- Market Risks related to changes in customer purchasing habits.

### 2.4.2 Stakeholder Value Creation

Sustainability performance is the result of a variety of project governance structures including the use of long term assessments, a triple bottom line approach, the inclusion of stakeholders, and the ethical application of project governance practices (Stanitsas *et al.*, 2021)<sup>[13]</sup>. The Global Project Management Association (GPM) adds value for various stakeholder groups:

#### Investors/Shareholders

There is evidence that ESG performance influences the firm's financial performance by being mediated by institutional investors, such as strong ESG performance attracting institutional investors and reducing the cost of capital for firms.

#### Employees

A sustainable project environment provides benefits to employees in the form of:

- Healthy and safe work environments
- A greater sense of purpose and organizational pride
- Opportunities for professional development in emerging areas of sustainability competencies
- Better work-life balance due to efficient resource utilization

#### Customers/Communities

Engaging with stakeholders can lead to enhanced sustainability and improved innovation and competitiveness for organizations by finding a balance among competing stakeholder interests within the context of a circular economy.

#### Regulatory Bodies

Governments globally continue to develop regulations related to sustainability, and organizations that adopt proactive strategies and align their project governance practices with regulatory requirements will have an

advantage over competitors, while also mitigating the risk of non-compliance.

## 2.5 Emerging Trends and Future Directions

### 2.5.1 Digital Technology Integration

Technologies that are changing how we track sustainability include Data Analytics, Internet of Things (IoT), and Artificial Intelligence (AI). AI is enabling companies to predict the use of resources and optimize their energy usage. The IoT enables the monitoring of real time environmental parameters including carbon emissions and waste. The use of digital technologies enables GPM to be conducted at a higher level of sophistication by:

- Enabling the monitoring and reporting of environmental data in near real time
- Using predictive analytics to help manage resources effectively
- Facilitating communication and collaboration between stakeholders using common platforms
- Providing an additional layer of transparency and verification on the supply chain using Blockchain.

### 2.5.2 Regenerative Design Approaches: Project Portfolio

Management will need to embrace Regenerative Design in order to evolve beyond Sustainability. Sustainability is about reducing the negative impacts on people and planet (e.g., pollution, climate change), whereas Regenerative Design is about creating positive impacts for people and planet (e.g., ecosystem restoration, improved community health) and long-term economic benefits. In this way, the concept of Sustainable Projects will be transformed as we move from “minimizing harm” to “generating positive impact.”

### 2.5.3 Circular Economy Integration

Circular economy principles are being extensively integrated into project portfolio management practices to minimize environmental footprints. This integration involves:

- Designing for disassembly and material recovery
- Implementing closed-loop supply chains
- Developing product-as-a-service business models
- Maximizing resource productivity throughout project lifecycles

## 3. Methodology

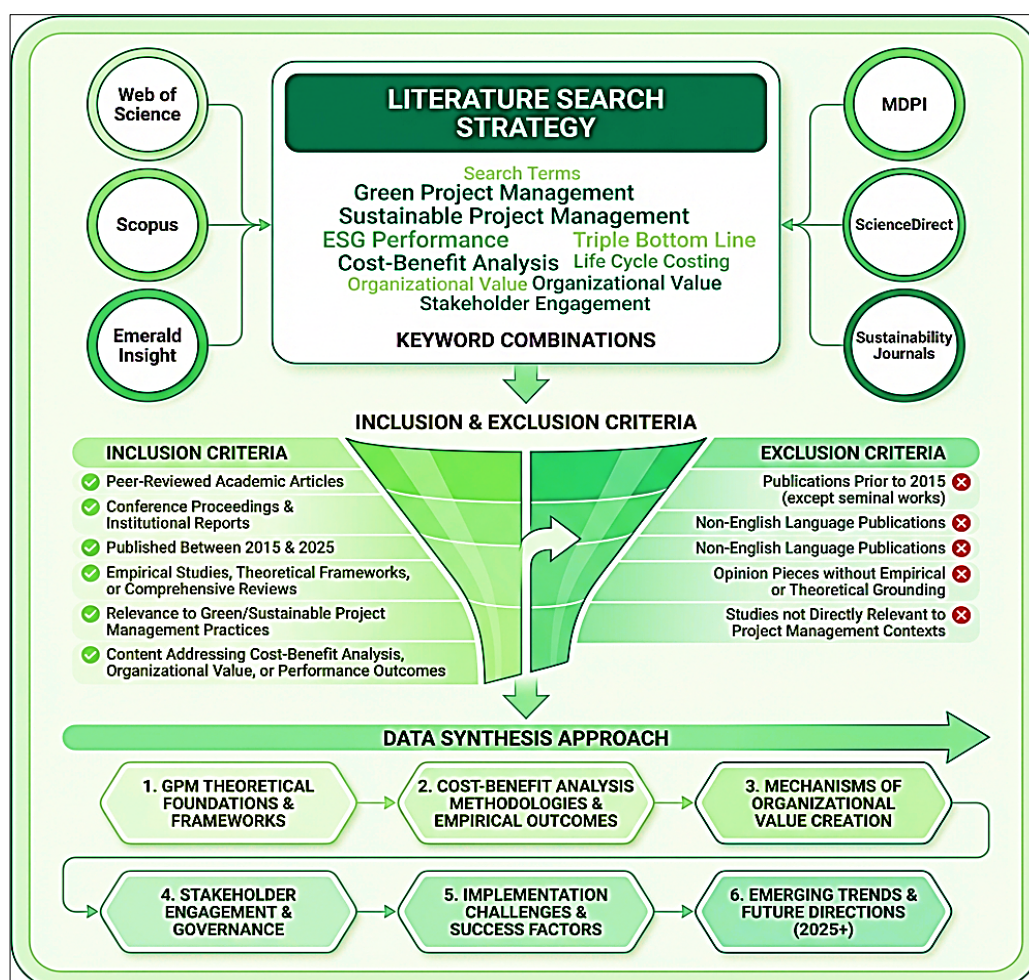


Fig 1: Methodology for Literature Review.

This research employs a systematic literature review methodology to synthesize empirical evidence on GPM impacts on long-term cost-benefit analysis and organizational value. The review follows established protocols for academic rigor while focusing on contemporary research published between 2015 and 2025.

### 3.1 Literature Search Strategy

The literature search encompassed multiple academic databases including Web of Science, Scopus, Emerald Insight, MDPI, ScienceDirect, and specialized sustainability journals. Search terms included combinations of:

- "Green project management"



- "Sustainable project management"
- "ESG performance"
- "Triple bottom line"
- "Cost-benefit analysis"
- "Life cycle costing"
- "Organizational value"
- "Stakeholder engagement"

### 3.2 Inclusion and Exclusion Criteria

#### Inclusion Criteria

- Peer-reviewed academic articles, conference proceedings, and institutional reports
- Published between 2015 and 2025
- Focus on empirical studies, theoretical frameworks, or comprehensive reviews
- Relevance to green/sustainable project management practices
- Content addressing cost-benefit analysis, organizational value, or performance outcomes

#### Exclusion Criteria

- Publications prior to 2015 (except seminal works

establishing foundational concepts)

- Non-English language publications
- Opinion pieces without empirical or theoretical grounding
- Studies not directly relevant to project management contexts

### 3.3 Data Synthesis Approach

The research employs a thematic synthesis approach, organizing findings around key themes including:

1. GPM theoretical foundations and frameworks
2. Cost-benefit analysis methodologies and empirical outcomes
3. Mechanisms of organizational value creation
4. Stakeholder engagement and governance
5. Implementation challenges and success factors
6. Emerging trends and future directions

## 4. Findings and Analysis

### 4.1 Impact of GPM on Long-Term Financial Performance

#### 4.1.1 Cost Reduction and Efficiency Gains

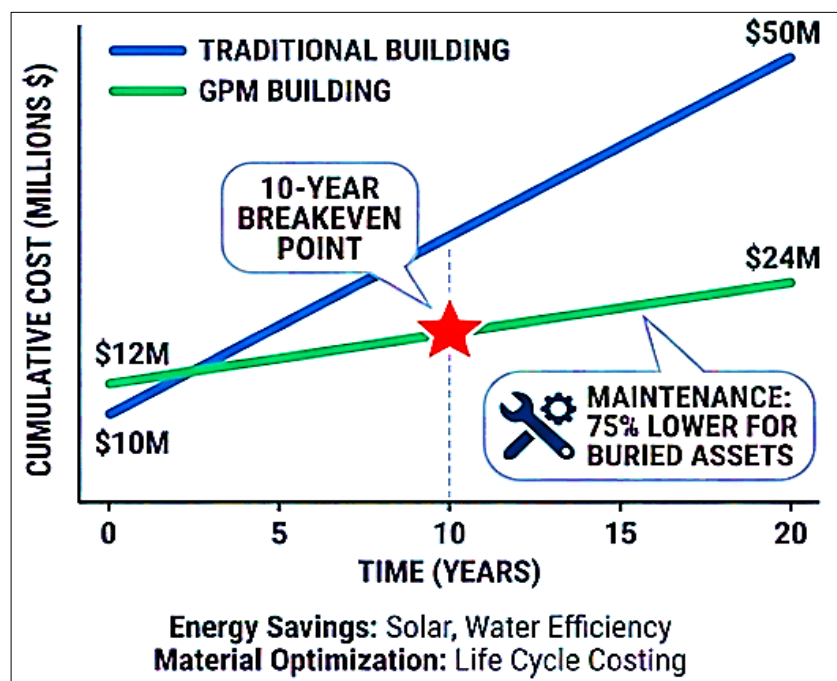


Fig 2: Life Cycle Analysis. (Source: Original Image)

Empirical evidence consistently demonstrates that GPM practices generate substantial cost reductions over project lifecycles, despite higher initial investments. The primary mechanisms of cost reduction include:

**Energy Efficiency:** Green building projects using energy-efficient components will experience significant cost savings in operational costs compared to traditional buildings. For example, the Bullitt Center in Seattle produces its own power from solar panels, and has achieved cost savings in terms of water and energy use; it is anticipated that these savings will exceed the increased up-front costs in approximately 10 years.

**Material and Resource Optimization:** Life Cycle Costing allows for informed decision making in order to evaluate all costs related to a project during its life-cycle (i.e., construction cost, operation/maintenance cost, replacement cost and disposal cost), thus providing a better basis for estimating future financial expenditures.

**Maintenance Cost Reduction:** Operations and maintenance can be four times the cost of construction for buried water assets as indicated in a review of a large number of projects in a database. This indicates the need to consider long term maintenance costs when making decisions about projects.

#### 4.1.2 Revenue Enhancement Opportunities

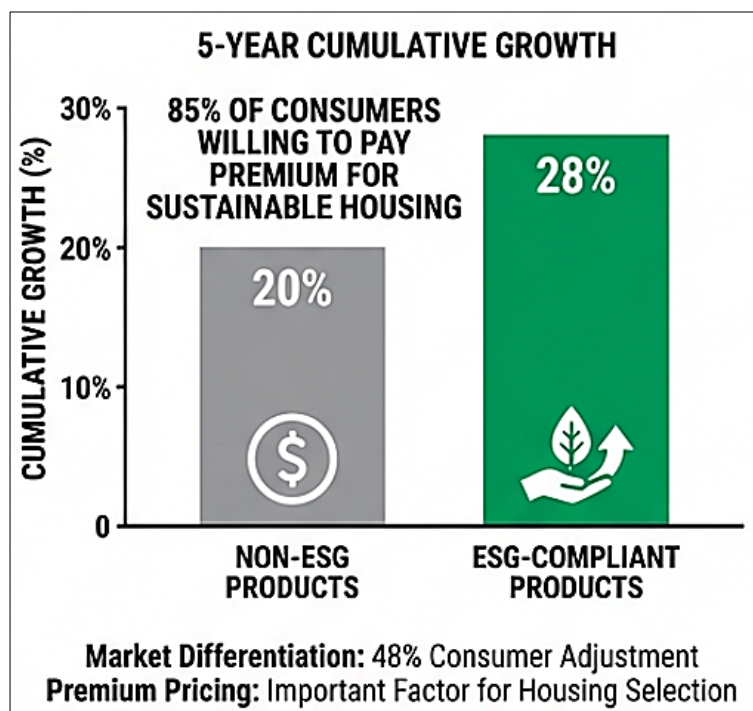


Fig 3: Market Growth and Pricing. (Source: Original Image)

GPM creates revenue enhancement opportunities through multiple pathways:

**Market Differentiation:** 48% of U.S. consumers will adjust their consumption behaviors to reduce their environmental footprint; Products that claim to be environmentally, socially and governance compliant experience a cumulative 28 % growth rate over a 5-year period compared to 20 % for those who do not make such claims.

**Premium Pricing:** 85% of survey participants stated that living in sustainable housing was an important factor in selecting housing; 65% also stated that they would be willing to pay more for this type of housing as reported by the Sustainable Living Index by AMLI.

**Access to Green Finance:** Companies that demonstrate strong ESG performance have access to the capital markets on favorable terms. 85% of institutional investors use ESG considerations when making investments resulting in companies demonstrating a commitment to sustainability being able to obtain financing at preferable rates.

#### 4.1.3 Risk Mitigation Value

ESG information disclosures allow corporate managers and external investors to be provided with more information that serves as an important resource to make further investments by providing increased confidence in the long-term sustainability of a company's performance (Alsayegh *et al.*, 2020) <sup>[2]</sup>.

Value from risk mitigation represents a substantial yet often underappreciated financial benefit of Green Project Management, manifesting through multiple mechanisms that protect organizational resources and enhance long-term stability. Lower insurance premiums on sustainable buildings provide direct cost savings, as insurers increasingly recognize that green buildings with resilient

design features, efficient systems, and reduced environmental hazards present lower risk profiles than conventional structures. Buildings designed to withstand extreme weather events, incorporate fire-resistant materials, manage water efficiently, and maintain healthy indoor environments generate fewer claims related to property damage, business interruption, and occupant health issues. Consequently, insurance providers offer preferential rates for certified sustainable buildings, translating environmental performance into immediate and recurring financial benefits that accumulate substantially over the building's operational life.

Regulatory penalty and legal cost avoidance constitutes another significant dimension of risk mitigation value, as organizations implementing robust sustainability practices position themselves ahead of evolving regulatory requirements and reduce exposure to compliance violations. Projects that exceed current environmental standards are better positioned to accommodate future regulatory tightening without expensive retrofitting, while proactive stakeholder engagement and transparent environmental management reduce the likelihood of citizen complaints, enforcement actions, and litigation. The costs associated with regulatory penalties, legal defense, remediation requirements, and reputational damage from environmental violations can be severe, making the avoidance of such outcomes through preventive green practices highly valuable even though this value doesn't appear as a line item in traditional accounting.

Lower exposure to carbon pricing mechanisms represents an increasingly important financial consideration as governments worldwide implement carbon taxes, cap-and-trade systems, and other mechanisms that place economic costs on greenhouse gas emissions. Projects designed with low carbon footprints through energy efficiency, renewable energy integration, sustainable materials selection, and efficient logistics reduce organizational exposure to these



pricing mechanisms both in jurisdictions where they currently exist and in markets where they are likely to emerge. As carbon prices rise over time to reflect the true social cost of emissions and drive necessary climate action, the financial advantage of low-carbon projects will grow correspondingly, providing protection against a risk that conventional analysis often entirely overlooks.

Business continuity through resilient infrastructure creates perhaps the most fundamental form of risk mitigation value by ensuring that operations can continue even when conventional facilities would fail. Sustainable projects that incorporate climate resilience features such as flood protection, backup power systems using renewable energy, water conservation and harvesting capabilities, and designs adapted to extreme temperatures maintain functionality during disruptions that would otherwise halt operations. The financial value of avoided business interruption, including lost revenue, customer defection, supply chain disruption, and recovery costs, can dwarf the incremental investment required to build resilience into projects from the outset. In an era of increasing climate volatility, resource constraints, and systemic shocks, this resilience dividend represents not merely risk reduction but a fundamental competitive advantage for organizations whose green infrastructure enables them to maintain service when competitors cannot.

## **4.2 Mechanisms of Organizational Value Creation**

### **4.2.1 Innovation and Capability Development**

Green Leadership provides a work environment where individual team members are encouraged and motivated to display green creativity and in turn, green leaders promote green innovation and creativity, to create competitive advantages for the organization (Cropley *et al.*, 2011; Miller & Friesen, 1983) <sup>[5, 10]</sup>. Positive relationships exist between ESG performance and corporate financial performance through corporate innovation, which suggests that while sustainability constraints provide the impetus for companies to engage in creative problem solving and develop new capabilities, they also enable companies to innovate (Scheutze).

The innovation mechanisms triggered by Green Project Management create substantial value through multiple interconnected pathways that transform organizational capabilities and competitive positioning. Green technologies and processes development represents a primary innovation channel, as sustainability requirements challenge organizations to rethink conventional approaches and develop novel solutions to environmental challenges. The constraints imposed by energy efficiency targets, waste reduction goals, and emissions limitations often catalyze creative problem-solving that yields breakthrough technologies, improved processes, and enhanced methodologies applicable far beyond the original sustainability context. Organizations pursuing ambitious green objectives frequently discover that the technical innovations developed to meet environmental requirements also deliver improvements in quality, efficiency, reliability, and cost-effectiveness, creating competitive advantages that extend across their entire operation and can be commercialized as new product or service offerings.

Creation of novel business models based upon circular economy principles represents a more fundamental form of innovation, moving beyond incremental improvements to reimagine value creation itself. Traditional linear business

models follow a take-make-dispose pattern that generates waste and depletes resources, whereas circular approaches design out waste, keep materials in productive use, and regenerate natural systems. Green Project Management drives exploration of innovative models such as product-as-service offerings that retain ownership and responsibility for materials, sharing platforms that maximize asset utilization, remanufacturing and refurbishment systems that extend product life, and industrial symbiosis arrangements where one organization's waste becomes another's feedstock. These circular business models not only reduce environmental impact but often prove more profitable than conventional approaches by capturing value from material recovery, building stronger customer relationships through ongoing service, and creating resilience against resource price volatility.

Organizational learning capability enhancements emerge as organizations systematically address sustainability challenges, developing knowledge, skills, and routines that strengthen their ability to adapt and innovate continuously. Implementing Green Project Management requires organizations to master new assessment methodologies like life cycle analysis, engage diverse stakeholder groups with varying perspectives and expertise, integrate considerations across traditional functional boundaries, and balance multiple objectives simultaneously. These activities build organizational capabilities for systems thinking, stakeholder collaboration, adaptive management, and holistic optimization that prove valuable across all strategic initiatives, not just sustainability projects. The learning processes embedded in GPM create a more agile, aware, and capable organization better equipped to navigate complexity and uncertainty in rapidly changing business environments.

Building cross-functional collaboration capabilities represents both an enabler and an outcome of effective Green Project Management, as sustainability challenges inherently require integration across organizational silos. Environmental performance depends on decisions made in design, procurement, operations, maintenance, and disposal, necessitating coordination among functions that traditionally operate independently. GPM implementation develops communication channels, collaborative practices, and integrative mechanisms that break down functional barriers and enable holistic problem-solving. These enhanced collaboration capabilities prove valuable far beyond sustainability applications, improving innovation processes, operational efficiency, and strategic execution across the organization. Together, these innovation mechanisms demonstrate that Green Project Management generates value not only through direct environmental and social benefits but by catalyzing organizational transformation that enhances adaptability, creativity, and competitive capability in ways that compound over time.

### **4.2.2 Stakeholder Relationship Enhancement**

Stakeholder engagement is an important connection that connects risk mitigation strategies to achieve sustainability objectives and is especially relevant in developing countries where there are often many and different stakeholders with varied interests. Stakeholder engagement represents a critical value creation mechanism within Green Project Management, generating benefits that extend well beyond simple risk management or public relations to fundamentally enhance project outcomes and organizational

performance. Building trust and securing social license to operate constitutes perhaps the most foundational benefit of meaningful stakeholder engagement, as organizations increasingly recognize that technical and legal permissions alone are insufficient for project success. Social license refers to the ongoing acceptance and approval of a project by affected communities, employees, civil society organizations, and other stakeholders whose support or opposition can determine project viability. Through transparent communication, genuine consultation, responsive adaptation to concerns, and demonstrated commitment to stakeholder interests, effective engagement builds the trust necessary to maintain this social license throughout the project lifecycle. Organizations with strong stakeholder relationships enjoy greater operational stability, reduced regulatory scrutiny, preferential treatment in permitting processes, and resilience against opposition campaigns, all of which translate into tangible economic value.

Facilitating collaborative problem solving and co-creation unlocks another dimension of stakeholder engagement value by tapping into the diverse knowledge, perspectives, and creativity that stakeholders bring to complex sustainability challenges. Local communities possess intimate understanding of environmental conditions, social dynamics, and practical constraints that external experts may overlook, while employees on the front lines often recognize operational inefficiencies and improvement opportunities invisible to management. Suppliers and partners contribute technical expertise and innovative solutions from their specialized domains, and even critics and advocacy groups can provide valuable insights into emerging issues and alternative approaches. By creating structured opportunities for stakeholders to contribute substantively to project design and problem solving, organizations access this distributed intelligence and generate solutions that are more innovative, contextually appropriate, and robust than those developed in isolation. This co-creation process often yields unexpected innovations and synergies that enhance both sustainability performance and project value.

Reducing conflict and opposition to projects provides clear financial benefits through avoidance of costly delays, legal challenges, reputational damage, and forced design changes that stakeholder engagement helps prevent. Projects that proceed without adequate stakeholder consultation frequently encounter resistance that manifests as protests, litigation, regulatory interventions, media campaigns, or community boycotts, any of which can halt progress, require expensive modifications, or even terminate projects entirely. The costs associated with such conflicts include not only direct expenses for legal fees, security, and redesign work but also opportunity costs from delayed revenue generation, damaged relationships with regulators and communities that affect future projects, and erosion of brand value. Proactive engagement that identifies concerns early, addresses legitimate grievances, and builds collaborative rather than adversarial relationships dramatically reduces the likelihood and severity of such conflicts, protecting project schedules and budgets while preserving organizational reputation.

Creating shared value among various stakeholder groups represents the highest form of engagement effectiveness, transforming potential zero-sum tensions into positive-sum opportunities where multiple parties benefit simultaneously.

Rather than viewing stakeholder interests as constraints to be minimized or costs to be borne, sophisticated engagement approaches seek configurations where environmental protection, community development, employee welfare, and business success reinforce one another. Examples include training programs that simultaneously build local capacity and create qualified labor pools for the organization, renewable energy installations that reduce operational costs while delivering community environmental benefits, and supply chain sustainability initiatives that improve supplier practices while enhancing quality and reliability. By actively seeking and designing for shared value, stakeholder engagement moves beyond damage control or compromise to become a source of competitive advantage, creating stronger stakeholder relationships, enhanced reputation, preferential access to resources and opportunities, and genuine alignment between organizational success and broader societal benefit that sustains performance over the long term.

The earlier and more continuous an organization engages stakeholders during the project life cycle, it will provide them with a means to address and overcome the challenges associated with sustainability and identify barriers to success; also provide the opportunity to collaborate with other stakeholders, to enhance project performance and create a more sustainable and adaptable system (Abdul-Azeez *et al.*, 2024)<sup>[1]</sup>.

#### 4.2.3 Reputation and Brand Equity

Transparency in information disclosure is a key element of a company's transparency, and therefore its reputation and brand value, all of which have positive effects on how well a company performs in the marketplace (Baratta *et al.*, 2023)<sup>[3]</sup>. Green Project Management creates substantial brand value through multiple reinforcing mechanisms that enhance organizational reputation, attractiveness, and influence in ways that translate into competitive advantage and financial performance. A company's reputation among consumers and other stakeholders becomes significantly enhanced through demonstrated commitment to sustainability, as publics increasingly evaluate organizations not solely on product quality and price but on their environmental stewardship, social responsibility, and ethical conduct. Consumers, particularly younger demographics, show growing preference for brands aligned with their values and are willing to pay premiums for products and services from companies with strong sustainability credentials. Beyond consumers, investors increasingly incorporate environmental, social, and governance factors into their decision making, employees seek employers whose values align with their own, business partners prefer collaborating with organizations that enhance rather than compromise their own sustainability performance, and communities welcome corporate neighbors that contribute positively to local well-being. GPM provides tangible evidence of organizational commitment to these stakeholder priorities, building reputational capital that creates goodwill, customer loyalty, investor confidence, and stakeholder support that prove invaluable during challenging periods and provide substantial economic value over time.

The ability to attract and retain top talent represents another critical dimension of brand value creation, as organizations with strong sustainability reputations enjoy significant

advantages in increasingly competitive labor markets. Talented professionals, particularly those early in their careers, increasingly prioritize working for organizations whose missions and practices align with their personal values and desire to contribute to positive social and environmental outcomes. Companies recognized for leadership in sustainability receive higher volumes of job applications, can be more selective in hiring, and experience lower turnover as employees find greater meaning and satisfaction in their work. This talent advantage translates directly into superior organizational performance through enhanced innovation, productivity, and institutional knowledge retention, while reducing recruitment and training costs associated with employee turnover. Furthermore, employees of organizations with strong sustainability commitments often demonstrate higher engagement, advocacy, and discretionary effort, becoming brand ambassadors who enhance reputation through their networks and communities.

Generating positive media coverage and establishing thought leadership creates amplified visibility and influence that extends brand value beyond direct stakeholder interactions. Organizations implementing innovative GPM practices generate compelling narratives that attract media attention, speaking opportunities at industry conferences, invitations to participate in policy discussions, and requests to contribute to sustainability standards and frameworks. This visibility positions the organization as an industry leader, shapes stakeholder perceptions, influences competitive dynamics, and creates platforms for executives to build personal brands that reflect positively on their organizations. Thought leadership also opens doors to collaborative opportunities, advisory roles, and partnerships that would be unavailable to organizations perceived as followers rather than leaders. The credibility and authority established through genuine sustainability leadership enable organizations to shape conversations, influence stakeholder expectations, and set agendas in ways that serve their strategic interests while advancing broader sustainability goals.

Enhanced relationships with non-governmental organizations and civil society groups represent a particularly valuable form of brand equity, transforming potential adversaries into allies and creating partnerships that amplify impact and influence. NGOs and civil society organizations possess substantial expertise in environmental and social issues, deep connections with affected communities, significant media reach, and credibility with publics often skeptical of corporate communications. Organizations that engage authentically with these groups through GPM implementation can develop collaborative relationships that yield multiple benefits including access to specialized knowledge and networks, third-party validation of sustainability claims that carries greater credibility than corporate communications, joint initiatives that achieve scale and impact beyond what either party could accomplish independently, and protection against campaigns targeting industry laggards. These relationships also provide early warning of emerging issues, stakeholder concerns, and reputational risks, enabling proactive rather than reactive responses. Collectively, these brand value creation mechanisms demonstrate that GPM generates returns not only through operational improvements and risk mitigation but by fundamentally enhancing how the organization is

perceived, valued, and trusted by the diverse stakeholders upon whose support long-term success ultimately depends.

### 4.3 Critical Success Factors for GPM Implementation

#### 4.3.1 Governance and Leadership

The use of innovative governance is an example of how to sustainably grow a project, because innovative governance sets up a model for organizations to create and develop long term transformations; at the same time it creates shorter, intermediate goals that are incremental and progressive toward realizing society's aspirations for Sustainable Development Goals (SDGs) (Patterson *et al.*, 2017).

Leadership commitment is the first step in implementing Green Project Management (GPM), since no organization can undergo a transformation in sustainability without the real commitment of its top executives who are responsible for determining the company's strategic direction, allocating resources and developing the organizational culture. The commitment of leadership is demonstrated most directly by incorporating sustainability into the organization's overall strategy, where environmental and social considerations become central to the organization's business strategy and contribute to the organization's competitive position, markets selected, capabilities developed and value created models. By including sustainability into its strategic planning process, the leadership of an organization sends a message that environmental and social performance are not options or PR stunts, but instead are essential to the long-term survival and success of the organization. In this manner, the inclusion of sustainability into strategic planning ensures that sustainability considerations are part of the decision-making processes related to major investments in capital, product development, market entry, supply chain configurations and operational priorities; thus, ensuring alignment between the organization's stated values and actual resource utilization that stakeholders can see and judge.

Appropriate and adequate resources allocated to GPM initiatives serve as visible indicators of leadership commitment, since sustainability transformation involves investments in new technology, employee training programs, analytical tools, stakeholder engagement processes and monitoring systems. Executives who declare that they have a high level of commitment to sustainability, yet starve initiatives related to sustainability of necessary funding, personnel and time, effectively convey to stakeholders that environmental and social goals continue to take a back seat to current financial needs. A true commitment to sustainability necessitates investing in amounts of resources consistent with the organization's sustainability aspirations, and while the initial investment costs may be considerable, they will result in substantial long-term returns through operational cost savings, reduced risk, innovation and better relationships with stakeholders. Resources for GPM also extend beyond direct financial support to include the attention of senior leaders, which often is the rarest organizational resource, and the willingness to sacrifice some of the organization's short-term financial gains to achieve sustainability results when those two objectives conflict.

By exhibiting sustainable behavior personally, senior leaders demonstrate powerful cultural influences that cannot be replicated by formal policies and communications, as all employees throughout the organization see whether



executives are practicing what they preach regarding sustainability values. When senior leaders are actively involved in sustainability initiatives, make personal lifestyle changes that align with the organization's environmental commitments, incorporate sustainability into their own decision-making processes, and hold themselves accountable to the same expectations they place upon other employees, they create a sense of authenticity and credibility that stimulates greater involvement in sustainability initiatives by other employees. On the other hand, when senior leaders profess a commitment to sustainability values, yet their personal actions are contrary to those values, whether it be through wasteful practices, negative attitudes towards environmental issues or decisions made in favor of convenience over sustainability, employees immediately realize the hypocrisy and become less engaged in sustainability initiatives that they view as being performed, not sincere. Personal leadership modeling goes well beyond symbolic gestures to include real decisions that are made regarding travel policy, facilities, purchasing preferences and meeting procedures that either enhance or detract from the stated sustainability commitments of the organization.

Establishing processes and systems that are accountable for measuring and ensuring the sustainability performance of the organization serves as another means of demonstrating leadership commitment through the institutionalization of sustainability within the organization's management systems, governance structures and accountability frameworks. Successful leaders define specific, measurable objectives for sustainability that can be tracked over time, implement robust systems for tracking and reporting environmental and social performance, incorporate sustainability metrics into balanced scorecards and management dashboards along with financial metrics, and create governance structures that require ongoing review of sustainability performance at the highest organizational levels. Moreover, effective leaders link sustainability performance to consequences, through the incorporation of environmental and social metrics into performance evaluations, compensation plans and recognition programs for managers at all levels, creating personal accountability for sustainability performance among all employees. The systematic approach that senior leaders establish for sustainability ensures that sustainability remains a key management objective regardless of changes in leadership, economic conditions and business trends, so that the principles of Green Project Management are embedded within the organization's culture, rather than remaining dependent on the enthusiasm of a single executive. Collectively, the examples of leadership commitment described above establish the supportive environment that allows Green Project Management to transition from an aspiration to an operational reality, changing how organizations conceptualize, execute and evaluate projects in ways that deliver enduring environmental, social and economic benefits.

#### 4.3.2 Capability and Knowledge Management

Green Co-Creation is viewed by many as an important strategic resource to drive long-term sustainability through the creation, retention, dissemination, and utilization of knowledge and know-how; in addition, knowledge co-creation is directly related to both achieving organizational

sustainability and the success of green projects (Batool *et al.*, 2023)<sup>[4]</sup>.

For organizations wishing to establish strong Green Project Management (GPM) capabilities, there will be a need for systematic investment in the knowledge, skills and collaborative networks required to ensure the effective integration of sustainability across all project activities. Training and education at the university level provides the foundational expertise necessary for GPM practitioners to understand the scientific principles of environmental science, to understand how to apply appropriate sustainability assessment methodologies, to navigate the green building certification process, to analyze life-cycle costs and benefits, to communicate effectively with stakeholders, and to consider environmental and social impacts in each stage of project planning and delivery. The training and education provided must go beyond introductory awareness sessions to include comprehensive training programs designed to produce practical competency, professional certifications that validate practitioner expertise and provide career paths, continuing education to keep practitioners knowledgeable about evolving standards and practices, and sector-specific training programs that meet the needs of different roles within an organization, sectors of the economy and different organizational environments. Investing in formal education ensures that project teams are equipped with the technical knowledge required to turn sustainability aspirations into tangible project results and establishes a common language and framework that enables collaboration across functional and discipline-based boundaries.

The social structure necessary for organizational learning is established through platforms for the sharing of knowledge and communities of practice. Platforms for the sharing of knowledge and communities of practice enable practitioners to exchange knowledge, resolve problems, recognize successes and collectively improve the sustainability performance of the organization beyond what would be possible if each practitioner worked independently. Examples of platforms for the sharing of knowledge and communities of practice include, but are limited to: internal forums where project managers share their experiences and ask for input from colleagues who have faced similar challenges, digital collaboration spaces that facilitate the asynchronous exchange of knowledge across geography and business unit lines, regular meetings and/or workshops that enable practitioners to collaborate on the in-depth examination of specific subjects, and recognition programs that highlight and disseminate examples of innovative approaches developed by different parts of the organization. Communities of Practice are especially important for GPM, as most sustainability issues do not have standard answers and require adaptations to local context and creative problem-solving that benefit greatly from the collective intelligence of a community. Additionally, collaborative networks of practitioners help build relationships and trust among them, which creates informal communication channels for the sharing of knowledge that supplement formal training and documentation and foster a culture of continuous improvement and shared commitment to the organization's sustainability objectives.

When organizations document best practices and lessons learned from their own green projects, they transform individual project experiences into organizational

knowledge that can inform subsequent green projects and avoid repeating errors of previous green projects. When best practices and lessons learned from green projects are documented in a systematic manner, it captures what was done correctly and should be repeated, what did not work correctly and should be avoided, what contextual factors influenced the outcome of the project, what stakeholder engagement strategies were effective, what unanticipated challenges arose during the project and how they were resolved, and what the actual sustainability performance of the project was compared to projected levels. This institutional knowledge is very valuable to green project managers as it accelerates the rate of green project management (GPM) adoption throughout the organization, reduces the learning curve for new practitioners, avoids expensive trial and error when proven methods exist for accomplishing tasks, and demonstrates continuous improvement in sustainability performance over time. Documentation of best practices and lessons learned must go beyond just recording what happened and includes identifying generalized learnings from the experience, presenting the learnings in formats that practitioners use, integrating the learnings into training programs and decision support tools, and regularly updating the learnings to reflect changes in understanding and circumstances.

Establishing relationships with universities and research institutions provides access to the most recent knowledge, analytical capabilities and innovative thought processes that organizations cannot reasonably develop internally and contributes to the overall advancement of GPM theory and practice. Establishing relationships with universities and research institutions may take many forms such as, but not limited to: sponsoring research that addresses a specific challenge facing the organization or a broader sustainability issue affecting the entire industry, collaborating on joint research efforts that combines the academic expertise of researchers with the organizational resources and real world application opportunities, providing students with internship and capstone project opportunities to bring new perspectives and develop future talent, providing executive education tailored to the needs of the organization and participating in research consortia that allow pooling of resources to address research questions of mutual interest. Universities provide expertise in environmental science, social impact assessment, systems modeling and other areas of expertise relevant to GPM, as well as objectivity and credibility to increase the legitimacy of research results. Organizations provide the data, context for implementation and practical challenges necessary to make research relevant and applicable. These mutually beneficial relationships facilitate innovation, improve organizational capabilities, enhance reputation through association with credible organizations, and contribute to the development of knowledge that ultimately benefits all organizations attempting to achieve sustainability objectives. Collectively, these investments in capability development form a self-reinforcing cycle of knowledge that improves project outcomes, successful project outcomes provide insights that expand our understanding of the subject matter, and increasing expertise draws talent and opportunities to the organization and increases the strength of the organization's GPM capabilities.

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### 4.3.3 Performance Measurement and Reporting

The use of digital technology allows for a more evidence-based approach to making decisions about sustainability, which is aligned with the objective of sustainability; digital technology allows for access to real-time data, and is able to improve the efficiency and credibility of data analysis, while also reducing the pressure on time and resources. Green Project Management relies heavily upon effective measurement systems to successfully implement its sustainability objectives. Measurement systems are critical to Green Project Management as they make sustainability performance visible, inform decision-making, establish accountability and show credible progress to stakeholders who increasingly want to see tangible evidence of organizations' environmental and social commitments.

A balanced scorecard that presents a comprehensive view of financial and non-financial performance represents one of the most common approaches to evaluating organizational performance. A balanced scorecard maintains equal emphasis on and rigor in measuring sustainability considerations as it does traditional business metrics. Examples of environmental metrics that are included in a balanced scorecard are energy consumption, carbon emissions, water usage, waste generation and resource efficiency. Social metrics that are included in a balanced scorecard include worker safety, community impact, stakeholder satisfaction, and equity outcomes. Financial metrics typically included in a balanced scorecard are cost, schedule and return on investment. When all of these different types of metrics are presented together in a single dashboard and/or management report, a balanced scorecard prevents the siloed thinking that views sustainability as a separate entity from the core business performance. Instead, a balanced scorecard shows interdependencies among environmental, social and economic outcomes and allows for holistic optimization that identifies synergy and makes smart trade-off decisions.

An integrated approach to decision-making that uses a balanced scorecard supports decision-making that produces maximum overall value, as opposed to maximizing short-term financial returns at the expense of environmental degradation or social harm. Performance measures that focus on a specific project's lifecycle allow for the evaluation of sustainability impacts to extend past the initial project delivery and cover the entire temporal duration during which sustainability impacts materialize. In addition, a lifecycle approach to performance measures aligns the evaluation methods with the long-term nature of environmental and social outcomes.

In contrast to focusing solely on the construction cost of a project or the initial performance of a project, lifecycle measures track the energy and resource consumption of a project throughout its operation, maintenance requirements and costs over several decades, the pattern and cost of replacing components, the environmental and cost impacts of disposing of a project at the end of its life cycle, and the total cost of ownership adjusted for the time value of money. By extending the evaluation timeframe to match the

actual timeframe during which sustainability impacts are realized, a lifecycle approach to measurement provides a more accurate representation of sustainability performance and informs decision-making that optimizes long-term value as opposed to short-term appearance. Feedback from stakeholders allows for the collection of viewpoints and priorities outside of the perspectives of project managers and organizational leaders, as well as the incorporation of the voices of communities, workers, users and other impacted parties whose experiences are important for the determination of social and environmental performance. Feedback mechanisms used to collect feedback from stakeholders can include surveys administered regularly to measure stakeholder satisfaction and concerns, community liaison efforts that seek input on the impacts of a project and the effectiveness of mitigation strategies, worker safety committees that identify hazards and improvement opportunities, user experience assessments that determine how design choices affect the well-being and productivity of users and grievance mechanisms that allow stakeholders to raise issues that need to be addressed. Feedback from stakeholders frequently highlights impacts and opportunities that were missed by technical monitoring systems, provides early warnings of potential conflicts prior to them escalating into major problems, confirms or denies organizational assumptions regarding what defines successful sustainability performance, and shows respect for stakeholders' viewpoints that promotes trust and enhances relationships with stakeholders. Systems that are effective do not only collect feedback from stakeholders, but also systematically analyze it, provide findings to decision-makers, incorporate findings into performance evaluations and provide a response to stakeholders' concerns through actions that are visible.

Transparency in reporting sustainability performance promotes accountability to stakeholders outside of an organization, which can promote internal discipline and foster trust with stakeholders through demonstrated openness and honesty about both successes and failures. Reporting sustainability performance transparently means to publicly disclose environmental and social performance data through sustainability reports, a company website, regulatory filing and through participation in frameworks for disclosure such as CDP, GRI, or SASB that allow organizations to compare each other's performance. Transparency subjects an organization's statements to public scrutiny by investors, customers, NGOs, media and other stakeholders who can validate an organization's assertions, expose contradictions and inconsistencies, pose difficult questions and require an organization to answer for their commitments. Often, the knowledge that an organization's performance will be scrutinized publicly causes an organization to set a higher standard and manage itself internally more rigorously than it would have been without transparency. Additionally, transparency in reporting sustainability performance recognizes genuine sustainability leadership, fosters reputational incentives for continued improvement, allows organizations to learn from each other by observing and adapting best practices, and increases society-wide understanding of what constitutes effective sustainability performance. As such, the measurement system characteristics described above collectively create the information infrastructure required for Green Project Management to operate effectively, and transforms sustainability from aspirational rhetoric to measurable

outcomes based on data, input from stakeholders, accountability mechanisms, and continuing refinements based on performance feedback.

#### **4.4 Challenges and Barriers to GPM Adoption**

##### **4.4.1 Financial and Resource Constraints**

A major obstacle to organizations implementing Green Project Management (GPM) is the perceived and real expense associated with the incorporation of sustainable materials, renewable energy systems, and environmentally responsible processes into projects. Many sustainable materials, renewable energy systems, and environmentally friendly processes have higher up-front costs than conventional materials and systems. Higher up-front costs place significant pressure on an organization's bottom line and can eliminate sustainability initiatives in organizations with limited budgets and/or measured solely based on short-term financial performance.

The problem is further complicated due to the fact that many of the sustainability benefits will be received years after the up-front costs are incurred. This results in a timing issue that most financial management methods have difficulty accounting for. As such, there are several types of financial barriers to GPM implementation for owners and developers. The most apparent is the higher up-front capital costs to purchase sustainable materials and systems. Sustainable materials are typically more expensive than conventional materials. High-efficiency mechanical and electrical systems typically cost more than conventional systems. Renewable energy systems are large capital expenditures prior to producing any income. Green infrastructure is typically more expensive to build than conventional solutions. These increased up-front costs directly affect project budgets and finance options available for funding. The potential for projects to become unfinanceable if a project cannot meet the standards of traditional financial evaluations of a project; i.e., keeping costs down to maintain the highest possible profit margin. Organizations operating on thin margins or operating in competitive environments where costs must be kept to the minimum will experience extreme difficulties in justifying higher capital investments in sustainable solutions. Speculative developers who do not expect to retain ownership of the property for a sufficient period to realize the operational savings of sustainable solutions are also negatively impacted by the financial barrier created by up-front costs of sustainable materials and systems.

There are also geographic limitations to accessing green financing options. In many parts of the world, green financing options (e.g. green bonds, sustainability-linked loans, energy efficiency financing options, etc.) are not readily available. Therefore, organizations wishing to implement GPM options through sustainable materials and systems must use conventional financing options at typical market rates to fund these options. As a result, the cost of capital for sustainable projects varies geographically. Some regions have access to green financing options that provide favorable terms (i.e., lower interest rates), longer payment schedules and/or reduced costs of capital, which help to offset the up-front costs of sustainable solutions. Organizations in these regions are able to take advantage of the financial benefits of GPM at a lower cost of capital than organizations in other regions. This creates a barrier to entry for organizations in other regions that are unable to access



green financing options and therefore are forced to accept the full cost of capital for their sustainable projects.

Government agencies and public institutions are likely to face severe financial barriers to implementing GPM options. These organizations typically have strong sustainability goals, but operate under the same financial constraints as private developers. Budget processes for government agencies and public institutions are typically very rigid, subject to intense political scrutiny, and governed by procurement regulations that reward the developer or vendor with the lowest initial bid. The approval process for government-funded projects is typically very lengthy, during which the up-front costs of a project are scrutinized extensively while the long-term operational savings and environmental benefits are vague or devalued. Therefore, it is extremely difficult to justify the additional up-front costs associated with sustainable solutions, even though a lifecycle cost analysis clearly demonstrates the economic superiority of a sustainable solution. Additionally, government agency and public institution budgets are typically structured so that capital and operating funds are accounted for separately. Therefore, public agencies are often prevented from using excess capital funds to reduce their future operating expenses through sustainable solutions. Finally, public agencies are typically required to develop annual budgets and make expenditures in the current year, rather than invest in long-term sustainable solutions. As a result, although public agencies often have a formal sustainability mandate, they are severely constrained from implementing GPM practices that require higher up-front costs.

The final financial barrier to GPM implementation is the difficulty in measuring the value of long-term sustainability benefits for investment purposes. Conventional cost-benefit analysis methods are inherently biased against evaluating many of the key sustainability benefits, including risk reduction, resilience, innovation spillover, reputation enhancement and externality reductions. Conventional cost-benefit analysis methods evaluate project cash flows in the near term and are therefore not well-suited to measure long-term sustainability benefits. Sustainability benefits are often uncertain and difficult to quantify, realized over long time frames and often accrue to society rather than the investing organization. Although decision-makers intellectually recognize the superior long-term value of green projects, they lack the analytical tools and frameworks to express this value in a way that satisfies the requirements of financial approval processes, investor expectations and fiduciary responsibility. As a result, a systemic bias exists in favor of conventional projects over sustainability investments, even though there is increasing evidence of the superior performance of sustainable projects. This bias is largely driven by the lack of effective measurement systems for the value of sustainability benefits. Overcoming the financial barriers to GPM implementation will require much more than just the development of new financing models and measurement techniques. It will require organizations to fundamentally transform their cultures, incentive systems and governance processes to support decisions made in pursuit of long-term value creation over short-term cost minimization.

#### 4.4.2 Knowledge and Capability Gaps

Many organizations experience significant capability gaps in implementing Green Project Management (GPM) due to the

uneven distribution of knowledge, skills, and experience necessary for sustainable project delivery among the workforce, as well as limited development of these capabilities within many organizations. Capability gaps related to the widespread misperception that green building is necessarily more expensive stem primarily from the fact that much of the data upon which the public has formed its opinions about the cost of green building is either dated, based on partial or incomplete cost analyses, or references very visible examples of large-scale sustainability initiatives that experienced major cost overruns. However, there is considerable evidence to support the position that well-designed green projects can provide equal or better cost performance relative to comparable non-green projects on a lifecycle basis, and that initial cost premiums associated with green construction have diminished significantly as sustainable technologies have matured and as markets for these technologies have grown. The persistence of this misperception reflects both the absence of fundamental knowledge of lifecycle economics, the inability to evaluate risk-adjusted returns, and a general lack of familiarity with the business case for sustainability that prevents organizations from identifying and capitalizing on the value created by GPM.

A foundational capability gap exists due to the limited or nonexistent understanding of how to apply GPM frameworks and methodologies by many project managers trained using conventional methods. Many of these project managers do not have access to the specialized tools, processes and considerations used in green project management. As a result, some project managers may not be familiar with environmental impact assessments, life cycle analysis, green building rating systems like LEED and BREEAM, circular economy design principles, sustainability-specific stakeholder engagement protocols, or integrated project delivery methods that allow for holistic optimization of environmental, social, and economic metrics. Because of this methodology gap, even when organizations have made a commitment to sustainability goals, their project teams will typically not have the practical knowledge to transform aspirations into specifications; make informed trade-off decisions; obtain the appropriate expertise at key decision-making points; and confirm that sustainability-based project requirements are fulfilled during project execution. As a result, many organizations are able to superficially "green wash" their projects (i.e., use sustainability language and claims that are not translated into action), or conduct well-meaning but ineffectual sustainability-related activities that ultimately do not lead to meaningful environmental or social benefits since the project team does not know how to execute these activities effectively.

The number of professionals that have received formal training in sustainability is currently very low, creating a supply constraint that raises the cost of GPM adoption; increases the time it takes for organizations to adopt GPM; and limits the rate at which organizations can scale GPM adoption, regardless of the organization's leadership commitment and/or financial resources. There are a few reasons why there is a shortage of sustainability-trained professionals including: the number of professionals trained in sustainability is very small; the types of skills and knowledge needed to effectively manage green projects (including environmental science, social impact

assessments, green building technology, renewable energy systems, sustainable materials, climate resilience, stakeholder facilitation, and sustainability strategy) are unique and difficult to find; and the number of professionals trained in these areas is limited. Organizations seeking to develop GPM capabilities often experience difficulties in recruiting qualified personnel, especially in those geographic locations where the sustainability sector is still developing or where other companies have strong reputations as leaders in the environmental area. Additionally, the limited number of sustainability-trained professionals create retention issues because many of these professionals are constantly approached by competitors with job opportunities, and limit the availability of specialized consultants that can help fill in internal GPM capabilities. Therefore, the shortage of sustainability-trained professionals will continue to perpetuate itself as fewer individuals become trained in the requisite skills and knowledge to deliver GPM, limiting the demand for GPM, which will limit the signal that will encourage more individuals to develop the necessary skills and knowledge and organizations to develop training programs to meet the needs of GPM.

The lack of experience of organizations with green technologies exacerbates the capability gap by introducing uncertainty into organizations regarding the performance, reliability, maintenance requirements, and appropriate application of unfamiliar sustainable solutions. Organizations with extensive experience with conventional materials, energy systems, and processes have developed extensive institutional knowledge over many years of experience concerning how these technologies perform under varying conditions, what maintenance is required, how long they will last, what can go wrong, and how to fix problems. This experiential knowledge gives organizations the confidence to make decisions and provides accurate estimates of cost and performance. In contrast, sustainable alternatives to conventional materials, energy systems, and processes often do not have a similar track record of experience within organizations, resulting in perceived risks that decision-makers may be hesitant to assume even though the technical characteristics of the solution suggest superior performance. Without internal champions that have successfully applied similar green technologies, organizations tend towards the use of familiar approaches that provide comfort, rather than adopting innovative green alternatives. This experience gap also manifests in the lack of adequate facility management capabilities for organizations, since the operational staff trained on conventional systems may not have sufficient knowledge to properly maintain and optimize green technologies, potentially diminishing performance and reinforcing negative perceptions of sustainability-based solutions.

Capability gaps are perpetuated by the failure to integrate sustainability into project management curricula, as this ensures that future generations of project managers will enter the workforce lacking basic knowledge of environmental and social considerations that should influence project decisions. Conventional project management education focuses on scope, schedule, cost, quality, and risk management and treats sustainability as an optional specialization or omission of sustainability from the core curricula. As a result, project managers will often consider environmental and social considerations as external

constraints to minimize rather than as integral aspects of project value and success. If sustainability is taught at all in project management courses, it is often superficial and does not equip students with practical knowledge of sustainability assessment methodologies, stakeholder engagement, lifecycle thinking, or integrating environmental and social considerations into traditional project management parameters. The curricular gap extends beyond universities to professional certification programs, corporate training programs, and continuing education courses that have maintained conventional frameworks developed prior to the emergence of sustainability as a central business issue. A long-term resolution to this curricular gap will require a fundamental transformation of project management education to embed sustainability throughout the discipline rather than treat it as an optional add-on module; development of teaching materials and case studies that demonstrate GPM principles in practice; training of faculty members to teach sustainability; and updates to professional certifications and standards to reflect current expectations for project manager competency. Collectively, the capability gaps discussed above represent the most enduring obstacles to the adoption of GPM, as they cannot be addressed solely through policy mandates or financial incentives, but will require ongoing investments in education, training, knowledge-sharing and experience-building that will enhance the capacity of organizations and society to deliver sustainable projects effectively.

#### **4.4.3 Measurement and Standardization Issues**

Practical hurdles related to the time consuming nature of performing an exhaustive Life Cycle Cost Analysis (LCCA) on complex projects hinder the adoption of Green Project Management because conducting an LCCA involves a tremendous amount of analytical work, special knowledge and skills, considerable amounts of data to collect, and iterative models that slow down critical decision-making and divert valuable personnel resources from other important functions of an organization. In addition, the complexities of large-scale projects create several analytical burdens for a practitioner to evaluate, including multiple interrelated systems, diverse materials available to select from, multiple design options available to select from, and extended operational horizons that must be assessed using three-dimensional criteria of environmental, social and economic factors, which far exceeds the capabilities of standard project planning processes. The need for specific types of data for credible LCCAs, such as forecasted energy prices, maintenance schedules, replacement cycles, waste disposal costs, and residual values for the next 20 to 30 years creates additional burdens for the practitioner requiring time consuming research, numerous assumptions, and sensitivity analyses. For organizations with limited time frames for completing projects, or limited professional staff to perform sustainability assessments, it is difficult to justify the time and resources required to perform a complete and accurate LCCA, especially when stakeholders used to conventional analytical techniques question why the process of evaluating sustainable options requires so much more effort and resource intensive than the process of determining first costs, leading to shortcuts, oversimplification of the analysis, and a total abandonment of life-cycle considerations in favor of traditional cost comparisons.

Practitioners face a number of challenges in developing Life Cycle Cost Analyses due to the lack of accepted and industry wide methodologies for measuring sustainability performance. Practitioners have no authority to guide them in defining what to measure, how to measure it, what boundaries to apply, and how to report results. Although there are many methodologies and frameworks available, such as ISO standards for life cycle assessment, green building rating systems that contain metric components, and guidance documents specific to industry sectors, none have been universally accepted and/or have provided broad coverage of all sustainability dimensions relevant to project decision making. As a result, the lack of standardization of methodologies for evaluating sustainability performance creates a number of challenges for conducting comparative and credible Life Cycle Cost Analyses, including the fact that practitioners must make a number of subjective judgments regarding scope, boundaries, data sources, allocation methods, and impact categories that can significantly affect results and create opportunities for variability and manipulation. Furthermore, the lack of standardization of methodologies for evaluating sustainability performance increases the barrier to entry for organizations wishing to develop an LCCA capability, slows the adoption of LCA, and causes each organization to "reinvent the wheel" and not build on previous methodology development.

Practitioner use of different methodologies to develop LCCAs complicates comparisons, reduces the value of LCA as a decision support tool, and limits the ability of practitioners to compare results obtained using different assumptions, boundaries, discount rates, time horizons, and impact categories when evaluating similar projects or technologies. For example, one practitioner may develop an LCCA based on a 30-year time frame, while another may use a 50-year time frame, creating dramatic differences in the relative attractiveness of alternatives with different cost characteristics over time. Similarly, the choice of discount rates for valuing future costs and benefits relative to current expenditures can significantly influence results. Additionally, the inclusion or exclusion of externalities, environmental vs. social aspects of sustainability, and the definition of the boundaries of a system are all important scope decisions that can significantly affect results and make comparisons across organizations and projects difficult. This diversity of methodologies, although probably reasonable given the differences in organizational context and objectives, hinders the establishment of best practices, the measurement of performance, and the demonstration of sustainability value to outside stakeholders who encounter disparate and possibly conflicting analyses.

Challenges associated with comparing the sustainability performance of projects compound the challenge of learning from experience and identifying better approaches since the lack of standardization of metrics and methodologies makes what appears to be outstanding performance in one analysis may be merely satisfactory in terms of performance when analyzed by a different methodology or compared to different baselines. Organizational efforts to measure improvement over time are complicated by the fact that changes in methodologies from one project cycle to the next prevent reliable determination of whether improvements in performance represent real gains in sustainability or simply differences in analytical procedures. As a result, industry-

wide learning is impeded as organizations cannot reliably determine which design strategies, technologies or management practices produce superior sustainability outcomes since each project team defines and evaluates its successes differently. These comparison challenges also limit the competitive dynamics that could encourage improved sustainability performance, as purchasing organizations cannot fairly evaluate or reward sustainability performance when bidders submit comparable sustainability metrics and claims. The resultant analytical ambiguity creates opportunities for green washing as organizations can select methodologies to produce favorable images of their performance while legitimate sustainability leaders struggle to distinguish themselves from superficial claimants.

The lack of available benchmarking data related to sustainability performance for a given industry limits the effectiveness of an LCCA for several reasons. The primary limitation is the absence of comparative data which would allow analysts to determine whether the projected sustainability performance represents (1) aggressive goals, (2) typical outcomes or (3) underperformance. Benchmark data allows organizations to create meaningful goals, assess the validity of vendors' claims, understand how other organizations have improved their sustainability performance, and show leadership by demonstrating better-than-average performance compared to the rest of the industry. However, there is a general lack of benchmarking data for most sustainability performance metrics. Most notably, this lack of benchmarking data exists in two types of settings: (a) in those industries where green practices are new and developing; and (b) in emerging technology areas where there is limited history of use and/or adoption and therefore little data to reference. In addition to the above, data may be restricted from public access due to concerns regarding competitive advantage and the sharing of confidential operational data. When benchmark data does exist, it is often lacking in sufficient detail or context so as to enable the analyst to apply the data in a reliable manner to a specific project with its own unique characteristics. The lack of available data forces analysts to rely primarily on theoretical models, manufacturers' projections or limited historical data resulting in increased uncertainty and reduced confidence in the accuracy of conclusions derived from an LCA. These standardization and data limitations result in the fact that even organizations that are committed to using LCA in all aspects of their operations will find it difficult to obtain valid, comparable data that can be used to support informed decision-making and provide value to skeptical stakeholders, thus continuing to promote the use of simple first cost evaluations as the basis for comparisons that unfairly penalize sustainable options.

## 5. Discussion

### 5.1 Theoretical Implications

The objective of the current research is to summarize the different GPM theory models. By doing so, we will illustrate how sustainable project management is a combination of different models including; stakeholders, RBS, Institutional and Systems. The findings of the current research also indicate that GPM generates organizational value on numerous levels at the same time. As such, GPM contains multiple interrelated mechanism for generating value simultaneously along the three dimensions of an organization's activities (Economic, Environmental and



Social). The findings of the present research also provide empirical evidence that TBL offers a strong foundation for understanding and measuring the influence of GPM. Furthermore, the findings of the current research demonstrate that while TBL can provide organizations with a method to assess their overall performance (i.e., Economic, Environmental and Social perspectives), there appears to be a developing trend toward a new paradigm regarding sustainability that goes beyond traditional sustainability paradigms. As such, it is the conclusion of the current research that the theoretical model(s) will need to continue to develop/evolve as the practice continues to grow and expand.

## 5.2 Practical Implications

### 5.2.1 For Project Managers and Practitioners

Green Project Management (GPM) requires that project managers develop a comprehensive set of strategies to achieve the desired sustainable outcomes. One method of achieving this is by employing a life-cycle view of projects. This life-cycle view of projects enables project teams to apply life-cycle cost analysis to all costs associated with a project throughout its entire life cycle. This provides a longer-term perspective of the implications of decisions made by project teams. It also reduces the emphasis placed on initial capital expenditures, resulting in poor economic and environmental results. Another fundamental strategy required for GPM success is to demonstrate a firm commitment to the involvement of stakeholders throughout the project lifecycle. Through the research, it has been demonstrated that stakeholder involvement is a significant contributor to the improvement of sustainable project performance through improved risk management. Therefore, it is necessary to have a defined plan for involving stakeholders at each phase of the project lifecycle to ensure effective risk management and successful achievement of GPM objectives. The fourth strategic approach to implementing GPM is the strategic utilization of digital technologies to enable more collaborative approaches. With the use of digital technologies, stakeholders can collaborate with project managers much more efficiently than before due to the integration and centralization of collaborative and communication systems. In addition to enabling more efficient collaboration among stakeholders, these types of systems also increase transparency and openness in stakeholder communication. These systems also provide the mechanisms to identify issues such as green washing and modern slavery through the provision of increased visibility and accountability within project networks and supply chain. The fifth strategy to successfully implement GPM is to commit to continued employee learning and development to enhance their abilities to practice Green Project Management. The enhancement of GPM capabilities requires that organizations make investments in formal education and training programs for employees; create mechanisms for sharing lessons learned across projects and teams; and foster organizational learning environments from successes and failures. When organizations make investments in the capability development of their employees, they are able to continually enhance their organization's ability to include sustainability considerations in project decision making and project implementation.

### 5.2.2 For Organizational Leaders

The senior executive leadership group has a major role in implementing Green Project Management (GPM) and they

must use their skills in a couple of critical ways. First, sustainability must be incorporated into the organization's overall strategy; it cannot simply be viewed as an "add-on" or something to check-off for regulatory compliance. Sustainability incorporated into strategic thinking and decision making will influence resource utilization, capability development, and competitive positioning for the organization. Second, the leader must ensure that the teams have access to the necessary financial, personnel and time to successfully implement GPM. The initial investment will pay for itself over the longer term due to lower operational costs, a stronger brand image, reduced risk and better stakeholder relations. A forward-looking approach is reflective of the life cycle mentality that underlies green project management. Third, the leader must develop effective governance structures that clearly articulate sustainability objectives. Governance for sustainability involves taking a long-term view that extends past the outcome of individual projects, using a balanced triple bottom line (economic, environmental and social), including stakeholders in the decision-making process, and having ethics that direct the choice making process at each level. Fourth, the leader must establish performance based incentives tied to sustainability results. If environmental and social metrics are tied to performance evaluation, rewards and recognition systems then it sends a message that these results are as valuable as financial results. This creates accountability and motivation for managers at all levels to adopt sustainable practices. Ultimately this embeds the GPM principles into all projects and operations resulting in meaningful behavioral changes in every aspect of the organization.

### 5.2.3 For Policymakers

Regulatory bodies have a significant role to play in developing an environment where Green Project Management (GPM) will be adopted by most organizations. The primary function of the regulatory body is to provide a comprehensive set of clearly defined rules and standards for sustainability reporting and performance. Regulations developed in a manner that provides for consistency and transparency can provide assurance to business that they are being treated fairly; however, overregulation may create unnecessary compliance burdens that stifle innovation and/or place undue burdens on smaller organizations. Regulatory bodies provide assurance to businesses that investing in sustainability will be transparent and predictable. In addition to regulatory functions, many government agencies use financial incentives to encourage sustainable project delivery. Tax benefits, grants, low interest loans, and streamlined approvals are some examples of the types of financial incentives available to organizations to offset the initial investment required to make green improvements. Financial incentives help to transform the perception of sustainability as a cost burden to a potential strategic opportunity. The third area of responsibility for regulatory bodies relates to capacity building. Implementing GPM effectively requires a workforce with the necessary skills and knowledge to do so. Governments can assist in developing this workforce capability through their investments in higher education, professional training, and research related to sustainable project management. The ultimate goal of improving the workforce capability is to ensure long-term progress toward sustainable project

management across all industries. The final area of responsibility for regulatory bodies is to advocate for standardization in the measurement and reporting of sustainability performance. Standardized measures and reporting formats enhance transparency and reduce the risks associated with greenwashing, provide for a basis for comparing performance across different projects, and simplify the process of reporting. Therefore, standardization promotes accountability, facilitates continuous improvement, and allows stakeholders to recognize and reward actual sustainability performance.

### 5.3 Addressing the Value-Cost Paradox

A central discovery of this study pertains to the resolution of the seeming paradox of greater initial costs versus better long-term value creation in GPM. The data illustrate that this paradox is primarily indicative of limitations in existing accounting and decision-making paradigms, as opposed to an economically inefficient practice of sustainability. It is not that sustainability is inherently costlier - it is merely that poor project management is, with a project manager who integrates sustainability appropriately at the appropriate time with the appropriate strategy having the ability to lower costs, improve operational efficiency, and reduce risk. The difficulty of establishing the business case for Green Project Management generally arises due to the underlying limitations in traditional cost-benefit analysis paradigms, which cannot capture the entire value proposition of sustainable practices. One of the most important limitations is temporal scope, since conventional analyses generally focus solely on short-term financial indicators and immediate returns, whereas the full range of value created by GPM occurs over longer durations through reductions in operational expenses, extended life of assets, and stable relationships with stakeholders. Due to the temporal mismatch between when value is created and when it is evaluated, traditional assessment methodologies will generally produce an underestimation of the benefits of GPM by assigning excessive weight to near-term costs relative to long-term benefits, thereby creating an analytical bias against investment in sustainability. A second major limitation is how externalities are treated, since conventional cost-benefit methodologies fail to provide adequate consideration of the environmental and social costs and benefits that are directly addressed by GPM. For example, traditional financial assessments of projects generally ignore various types of negative externalities associated with environmental damage (e.g., carbon emissions, ecosystem degradation), damage to community health (e.g., exposure to pollutants, loss of natural resources), and social inequity issues (e.g., displacement of indigenous communities, unequal distribution of wealth) because they do not show up on the organization's balance sheet. As indicated earlier, however, GPM recognizes that these types of externalities constitute real value creation or destruction that ultimately surfaces in the form of regulatory changes, reputational impacts, social license to operate, and systemic risks. Consequently, GPM provides a more comprehensive and accurate representation of the total value of a project. Additionally, traditional evaluation methodologies tend to undervalue substantially the potential for reducing risk inherent in sustainable practices. While conventional risk assessment methodologies are inclined to concentrate on well-established, easily quantifiable risks, they also tend to

devalue or ignore the increasing number of emerging sustainability-related risks that include, for example, impacts of climate change, availability of renewable resources, changes in regulation, and stakeholder activism. GPM's focus on responsible use of the environment, responsible treatment of society, and long-term resilience provide significant protection against these emerging risks; however, conventional cost-benefit methodologies lack the complexity to accurately monetize these protective benefits and therefore systematically undervalue sustainable approaches. Lastly, traditional analyses are unable to account for the innovative benefits that GPM generates within organizations. The restrictions and challenges presented by the requirements of sustainability often foster creativity in resolving problems, which leads to improved processes, new technologies, and new business models that create new value streams not contemplated in initial project estimates. These innovation spillovers have the potential to transform organizational capabilities, establish new markets, and create competitive advantages that go beyond the original scope of the project. Since these potential benefits are difficult to forecast and estimate prior to undertaking the project, conventional cost-benefit methodologies generally ignore this significant aspect of GPM value creation and thus tend to underestimate the actual rate of return on investments in sustainability.

### 5.4 Future Research Directions

There are several areas where the field of Green Project Management could be further researched and can ultimately be used to create a stronger evidence base for Green Project Management. The first area is longitudinal research. There is an enormous opportunity to conduct extended time series research on the performance of Green Project Management (GPM) over many years, in order to explore the longer term implications of adopting sustainable practices at the project level. This type of research would allow for the development of a detailed picture of the evolution of the environmental, social and economic benefits associated with sustainable projects, the identification of delayed effects of GPM that may have been missed by previous research based on shorter study periods, and it would also be possible to demonstrate the cumulative value of continuous commitment to green practices, through multiple project cycles and different organizational contexts.

A second area of potential research is sectorial analyses. It is essential to carry out studies that compare and contrast the impact of GPM across different industrial sectors and types of projects. Each of the construction, IT, manufacturing, energy and health care sectors has its own unique set of sustainability challenges and opportunities, and it is highly probable that the effectiveness of specific GPM practices will depend greatly on the specific sectoral context in which they are being applied. Cross-industry research would highlight which principles are universal and which require sector-specific tailoring of GPM practices to different operational environments, different regulatory regimes and different stakeholder arrangements, thus providing more detailed and practical advice for practitioners working within a wide range of industrial sectors.

Furthering our current understanding of the causal mechanisms involved in GPM requires research using more robust methodologies including experimental or quasi-experimental designs to definitively determine the causal

relationships between specific GPM practices and their resulting sustainability outcomes. Although prior research has established correlations and associations between GPM practices and sustainability outcomes, there is currently much uncertainty regarding which specific interventions produce results and via which pathways. Studies that carefully design experiments, isolate specific practices, control for confounding variables, and trace the mechanisms from the application of the practice through to the intermediate effects and finally to the ultimate sustainability outcomes would substantially strengthen the empirical basis for GPM and allow practitioners to concentrate their resources on the most effective interventions.

Research that compares and contrasts the role of cultural context in influencing GPM effectiveness would provide a third avenue for advancing our knowledge of GPM. Sustainability values, stakeholder expectations, regulatory requirements, and methods for implementing GPM differ significantly from one country to another and from one organization to another, although most prior research was conducted using limited geographic and cultural bases. Comparative research would indicate whether GPM frameworks developed primarily in western contexts are effective when transferred to other cultural contexts or if they require adaptation; additionally, comparative research would identify culturally-specific success factors that lead to improved sustainability performance in diverse contexts.

The rapidly evolving nature of technology necessitates an immediate research agenda to investigate how emerging technologies (e.g., artificial intelligence, Internet of Things and blockchain) are changing the practices and outcomes of GPM. Emerging technologies are providing unprecedented capabilities for monitoring environmental impacts in real-time, optimizing resource use, increasing the transparency of supply chains and engaging stakeholders using sophisticated digital platforms. Therefore, research on how organizations successfully integrate these technologies into their GPM frameworks, what new capabilities they provide and what challenges or risks they pose would assist practitioners in leveraging technological innovation to achieve their sustainability objectives.

The last area of inquiry is empirical research on regenerative approaches, as sustainability thinking continues to transition from focusing on reducing harm to positively restoring and enhancing natural and social systems. Comparative studies of regenerative design impacts compared to traditional sustainability approaches would test whether regenerative design provides superior outcomes; identify the conditions under which regenerative design is feasible and effective; and develop practical guidance for organizations wishing to move beyond sustainability to true regeneration. Such research would contribute to the ongoing evolution of Green Project Management from damage prevention to creating positive contributions.

## 6. Conclusion

The body of this review of current research clearly shows that Green Project Management (GPM) affects the long term cost/benefit analysis for organizations and creates value for organizations through several key areas. It also shows that GPM has become an important strategic goal for organizations as opposed to simply being a compliance issue or an operational concern. One of the largest changes in the field of project management is the move to Sustainable

Project Management. As environmental issues grow in severity and stakeholders' expectations continue to evolve, those organizations that are successful at integrating sustainability into the way they execute projects will be the ones with superior long term performance, resilience, and competitive advantages. The results of this study clearly demonstrate that GPM is not just a matter of complying with environmental regulations or corporate social responsibility (CSR). GPM is fundamentally changing the way organizations think about creating and delivering value. Organizations that adopt GPM practices will position themselves to succeed in today's resource constrained, stakeholder conscious, and environmentally conscious business climate. The future of project portfolio management lies in adopting regenerative design as a transformational strategy that includes going beyond sustainability by restoring ecosystems, enhancing community wellness, and generating long term value. The shift from sustainability to regeneration represents the next generation of project management and provides organizations the opportunity to generate net positive impacts and meet their strategic and financial objectives.

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